

Some of our clients

Acquisitions & Disposals

3Com Europe Ltd

3i Group plc

Adaptive Ltd

Alcatel

Interim Management

Apex International Ltd

Broadreach Networks Ltd

Broadreach Train Services Ltd

Marketing Development

CityCall Ltd

Eden Communities Ltd

ElectricMail Ltd

Enseal Ltd

Non-Executive Directors

Grid Xitek Ltd

IEA Ltd

Integrated Services Ltd

Change Management

Inter Asia Venture Management Ltd

Internet Pro Video Ltd

Ionic Advisors Ltd

John A Fransen Ltd

Customer Service Development

Kenson Network Engineering

Mediasurface Ltd

NetConnect Ltd

Business Development Consultancy

NeXus Electronics Ltd

Pegasus Group plc

Planet 3 Publishing Ltd

Portico Ltd

Rotagen Ltd

Signum Ltd

Signum Technologies Ltd

Smart Card Solutions Ltd

The Electric Software Company Ltd

BUSINESS DEVELOPMENT

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<http://www.alliedpowers.com>

Non-Executive Directors

We have access to a range of Company Directors in most industry sectors who are able to bring innovative ideas, expertise, knowledge and direction to your company.

Interim Management

We provide executives for Director and Senior Management positions on a short term contract basis. Most valuable during:-

- Company Restructuring
- New Product or Service Introduction
- Boosting the stature of small companies
- Implement and drive difficult strategies

Marketing Development

We are able to provide marketing specialists who are experienced in all key IT markets to develop your future marketing strategy.

Acquisition & Disposal

We are specialists with a proven track record in this area and can assist in the following ways:-

- Management Buyouts/Buyins
- Venture Capital Liaison and Introduction
- Banking Advice
- Legal Issues
- General Introductions to Potential Partners

Customer Service Development

We have considerable experience in changing and developing all aspects of your customer service organisation from a traditional group of engineers to a dynamic and profitable post sales support organisation.

Key focuses are:-

- Personnel development
- Service product portfolio creation and development
- Assisting the development of a service business plan

Business Development

We discuss and arrange a full business review with the existing management team.

Business objectives are defined and agreed prior to a full business and financial plan being produced by us for discussion and approval.

Where required, we secure the necessary resource or financing to restructure the operations to take account of new business requirements.

The key elements are:-

- Review existing plans
- Analyse the current business practices
- Discuss business objectives
- Develop a full business plan
- Agree an implementation plan
- Secure finance where required
- Review/change staffing to meet plan requirements
- Restructuring implementation
- Monitor and review performance