

Allied Powers On

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Allied Powers Ltd

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This Quarter

- (Esco buys Software Communications Solutions
- (Visualex completes MBO
- (Internet Pro Video opens in LA
- (Kenson appoints Allied Powers
- (IEA launches Business ICEberg
- (Interactive Displays opens new production facility

The Electric Software Company buys Software Communications Solutions



The deal provides the Electric Software Company with significant software developed for the communications market. This includes software for Faxing, Data Communications, Viewdata and Satellite Communications.

Traditionally the Electric Software Company has specialised in conversions and outsourcing small to medium systems and this deal provides a basis for a number of products to be developed.

The company is based in East Sussex and provides support and services to a wide range of customers in London and the South East.



Telemedia Systems Ltd, the force behind the SpectreView browsing technology, is to join with their sister company in the US to form a single multinational company to be known as Internet Pro Video. This will unite the two offices in Cambridge and Los Angeles, establishing a single company with a rapidly developing product range.

As Internet Pro Video the company will continue to develop SpectreView alongside their new core technology Flexible Media Architecture (FMA). Eventually SpectreView will incorporate the new FMA technology.

Flexible Media Architecture facilitates media browsing over any wide area medium. The FMA media is frame and time-code accurate, and enables immediate access to view the clips.

Companies wishing to distribute, manipulate or sell media over the Internet can use FMA technology.

Internet Pro Video has been very successful in the Broadcast Market with SpectreView and remain committed to that market. FMA technology will bring the same benefits to a wider market.

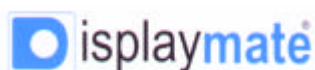
www.ipv.com



A further investment by Advent has facilitated Interactive Displays recent move to a new production facility in Wallingford. Due to growth in UK, European and Worldwide sales, IDL have invested in a new purpose built facility with some 14,000 sq.ft. of production area and 3500 sq.ft. of office area to meet the increase in demand, investing in production capacity for the next 5 years.

The new premises has a demonstration and training suite where all the latest products are displayed.

The new facility provides a "Clean Room Environment" to ensure the highest standards are maintained.



IDL who make touch sensitive screens for plasma displays extends an open invitation to all interested parties who wish to receive a demonstration of the Displaymate technology to contact them on 01491 835984 or at the website www.displaymate.co.uk



Lesley Cowley-Freeman

Lesley is responsible for the M&A activities at Allied Powers.

Lesley was instrumental in the Electric Software purchase of Software Communications Solutions.

www.alliedpowers.com



For Best Practice

Since being founded in 1989 by David Cuthbertson, developing excellence in the difficult area of network support has been at the core of Kenson's business strategy.

With an initial focus on troubleshooting distributed LAN networks, Kenson has grown and innovated new techniques and methodologies to meet the evermore increasing reliance on networks for IT service delivery.

Allied Powers is helping to develop the company at board level and have been instrumental in the recent growth and the strengthening of the board to include three new directors to support marketing, project management and finance.

Kenson is set to show considerable growth in the coming year both from the traditional business of troubleshooting and documentation, as well as the recent area of large scale project management

Kenson's business is split into several parts, Project Management, Network 24 for cabling and infrastructure, Support and Outsourcing partnerships for non-core activities such as diligence, troubleshooting, traffic profiling and post sales support. www.kenson.co.uk

Christmas came early for



as MBO was achieved in December

Visualex has achieved a MBO from the Interactive Control Systems Group with the help of Allied Powers.

The new company will focus on its traditional markets of high quality presentation systems which include front/rear projection systems and all equipment you would expect to use in the corporate environment for successful presentations.

Additionally they have developed their specialist support services offering a total support package for corporate users of presentation and interactive video conferencing systems.

They are continuing to make significant inroads into the market with Teammate, a mobile system for video conferencing that allows the system to be easily shared between several meeting rooms.

They also offer a full service from design to complete installation and total support of office and boardrooms.

www.visualex.co.uk

Best practice achievable for substantial gains in production performance



BUSINESS BENEFITS
TECHNOLOGY

B²T's flagship product, ICEberg, is for use in manufacturing industries with progressive production managers who need real-time information in order to achieve substantial gains in the performance of operational assets.

It is a graphical benchmarking and production tool that defines and locks in best practices. Deployed in phases, each new phase is justified by the Return On Investment achieved by the former.

Unlike other business intelligence tools i.e. spreadsheets, ICEberg delivers information in real-time and synchronises directly to the shop floor and other operational departments.

www.bsquart.com