
ALLIED POWERS

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Newsletter

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We are pleased to announce that Grid Xitek purchased the assets of IEA Ltd leading to the formation of the GX group of companies.

GX Design Engineers have been recognised as a leading edge design consultancy that delivers design creativity, leading edge technical innovation and commercial reality to clients' projects with a highly focused, skilled and experienced design team for over 20 years.

We recognised a unique opportunity to include the merger of the Environmental and Systems divisions with the current company so GX Design Engineers is now joined by two of the former divisions of IEA Ltd.

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The former IEA Environmental division is now IEA Environmental Ltd and the former IEA Systems division is now GX Systems Ltd. The dedicated teams of engineers and support staff have been retained and are already located at our headquarters in Usk,

The three companies now forming the GX Group are a financially strong, technically powerful, and innovative force.

GX has funded its growth organically since inception and owns the freehold of its headquarters in Usk. In addition the company secured funding which was supported from the Welsh Assembly to develop the new group over the next three years.

The company follows best practice and has two experienced independent directors on the board for governance.

All the companies in the group have achieved the ISO 9001 standard in quality of operations.

ELITE Group (Effective Leadership in Information Technology)

On November 14th Elite celebrated its 25th Anniversary, and the BCS's 50th Anniversary, with a Gala Dinner by candlelight.

The Guest of Honour at this event was Scott McNealy, Chairman of the Board and one of the four original founders of Sun Microsystems Inc.

Scott McNealy is recognised as one of the true innovators who helped shape the Internet world. His vision "*The Network is the Computer*" drove the evolution of SUN's workstations into powerful network servers, and together with the launch of JAVA identified SUN as a leader in Internet technology, propelling it to \$10bn annual turnover, and a position within the Fortune 500, within a decade.

In his after-dinner speech, Scott voiced some of his thoughts about current challenges for business leaders, some quick tips on leadership, and his views on business practices. He also shared his thoughts on what it will take for IT suppliers to be successful in the future, and what this may mean for their customers.

The Gala Dinner took place at the magnificent Goldsmith's Hall in London, a truly outstanding and historic venue and during the course of the dinner, BCS President-elect Rachel Burnett presented Scott McNealy with a BCS Distinguished Fellowship Award. These Fellowships are rarely awarded - the last such award was eight years ago. Previous award recipients include Grace Hopper, Bill Gates, Gene Amdahl and Rob Wilmot.

This event was an opportunity to see and hear one of the leading figures in the evolution of the Internet over the past twenty years, and a renowned after-dinner speaker. It was Elite's sole celebration of its 25-year history, as well as forming part of the BCS's 50th Anniversary celebration. John Elsdon is a Fellow of the British Computer Society and serves on the committee of the Elite Group.



The JVH Group can now provide customers with the latest Voice Over IP technology which has many advantages over the conventional telephone systems which include, free, unlimited calls via the internet, reduced costs on all other calls including mobiles. Additionally the flexibility to work remotely with full access to voice mail and conferencing and helping employees who need to temporarily work from home to do so, without loss of value to the business, is proving very useful to businesses wishing to gain the most out of the modern technology.

By reducing call charges for multi-site operations, keeping overheads down by utilisation of home-based employees and reducing overall operational costs, the phone systems are becoming the heart of the competitive enterprise. In general you can retain current telephone numbers and there is no need to invest in traditionally high cost telephone hardware.

JVH Group goes one step further and provides fast and secure IP systems to improve efficiency which is backed up by a professional, quick response after care service. They set up your business network so you don't have to worry about future upgrades or whether you will outgrow your current telephone systems. You will simply be able to add on new telephone numbers, sites and members to your network whenever you want. www.jvgroup.co.uk



We are very pleased to announce the appointment of John Elsdon as Chairman of Incommunication Ltd, a fast growing provider of High Touch conferencing services where the quality and security of service are paramount to customers requirements.

We provide customised audio, video and web conferencing solutions backed by secure and reliable technology and the best service standards around.

We work with a number of city organisations including the banking and financial community,

www.incommuk.com



Allied Powers becomes a partner of Leadsure and John Elsdon appointed to the expert panel .

We are delighted to be supporting this initiative for small to medium size enterprises to help them through the sometimes difficult early stages of development.

We have teamed up with a number of important partners in helping Leadsure achieve their objectives in helping SME's.

LeadSure is a unique IT and advice service designed to specifically address the change and technology challenges facing SME's today. This new service, accessible on and off line, provides SME businesses with access to a comprehensive range of products, tools and advisory services which are usually only available to the larger type of corporate organisations.

LeadSure offers SME's good access to the expert help and advice they need which they have often struggled to get access to in the past.

The LeadSure Launch event at IBM Southbank was a great success.

www.leadsure.co.uk



We are delighted to be working "in concert" with Malcolm Messiter on a number of exciting development projects—we are also founder members of Triumverate a group looking at new investment into interesting early stage projects

Malcolm Messiter is the son of Ian Messiter. Ian was the inventor of BBC Radio 4's "Just A Minute" and many other radio and TV shows.

Malcolm was educated at Bryanston School (Dorset), the Paris Conservatoire of Music, and the Royal College of Music, London and from the beginning Malcolm excelled at physics as well as music.

In 1983, after a decade of playing the oboe professionally and exclusively, he bought a computer, taught himself 8086 assembler programming, and wrote a communications application called "TRANS-SEND" which surprised everyone by dominating the market for a decade. Several million copies were sold in 14 languages. It was bundled with most modems from Finland to Portugal. It implemented all terminal emulations and file exchange protocols as well as his own encryption system that remains un-cracked to this day, and it was here we met and worked with Malcolm in the later years

